

D•E•C•O•Y

collectors association

NEWSLETTER

Winter 2004 Founded 1966

MEMBERSHIP CONTINUES TO GROW — COLLECTING INTEREST ENJOYED AN ACTIVE YEAR IN 2003

IN THIS EDITION

Feature Story	1
President's Corner	2
Board News	3
Web Intro	4
Networking Pictures	6
Press Release	8
From the Editor	10
Special Interest	12

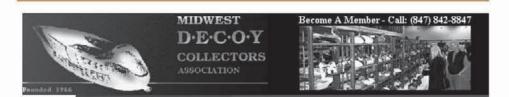
MEMBERSHIP BENEFITS

- Collecting support
- Annual directory
- Newsletter
- Appraisal help
- Show admission

Member Notes

- · Team volunteers needed
- 2004 membership renewal 1 Jan
- · Tables filling up

WWW.MIDWESTDECOY.ORG HAS A NEW LOOK AS PHASE 1 UPDATE COMPLETES!



We have finished an update to our website. It incorporates many of your suggestions and provides links to many related sites that we all use on a regular basis. If you have links that you would like to add to our list please e-mail them to me so that they can be added to our links page. We will reorganize this list after we build a more complete site.

In addition, we have embedded links within the pages to other sites like Pheasant Run Resort and St. Charles visitor site. We have added the ability to send e-mail to board members by clicking on their name to access their address. Try it and give us your feedback on the membership, the site and the show.

Our next update will include the ability to collect addresses of visitors and send outbound notices to our e-mail list. We need more critical input from our members to insure that we are serving you well and capturing the requirements for our next phase.

MIDWEST DECOY COLLECTORS

OFFICERS

Herb Desch President
Roger Ludwig Vice-President
Tom O'Key Treasurer
Ed Wojciechowski Secretary

BOARD OF DIRECTORS

Dick Brust Randy Root
Herb Desch Rick Sandstrom
Alan Haid Joe Tonelli
Roger Ludwig Jim Wierzba
Tom O'Key Ed Wojciechowski

PURPOSE

The purpose of the Midwest Decoy Collector's is to foster the hobby of decoy collecting by attracting new collectors, by seeking out and preserving old decoys, gather information about old carvers and their methods of historical records, and hold an annual show for decoy collectors and carvers for the exchange of information about their origin.

The Midwest Decoy Collectors Association is a nonprofit, educational organization, incorporated under the laws of the State of Illinois. It invites membership to all persons who have an interest of any kind of collecting decoys and sporting collectibles.

DUES

Dues are \$15.00 a year, or \$40.00 for three years, payable on January 1. This entitles members and a guest free admission to the April show, newsletters and an annual directory listing all members. The mailing address label indicates what year's dues have been paid. Please mail your dues with checks payable to M.D.C.A. to the following address:

Tom O'Key • (847) 842-8847 310 Woodview Road Lake Barrington, IL 60010-1731

PRESIDENT'S CORNER

The duck hunting season is over and the Holidays are passed. That means the decoy show season is right around the corner. I hope your duck season was better than the one I experienced out here in the Midwest. There just were not many ducks.

Planning is starting for the 2004 Show on April 23rd & 24th. We will continue the free appraisals on Saturday morning along with a decoy exhibit all day Saturday. This year there will be an exhibit of Wisconsin decoys. Jim Wierzba is heading up this effort. The Mason exhibit was well received last year and we hope to make an exhibit an annual event. Let us know of your suggestions for future exhibits.

We are also rethinking how we promote the Show. Hopefully, we can focus advertising in a more effective manner. We also are promoting the Show with newspaper Outdoor Editors. Donna Tonelli is heading up this effort. Please feel free to make contacts with the editors in your area. Donna can support you with press releases and other promotional materials.

I am starting to get requests for room changes at Pheasant Run. I thought it would be helpful to review the procedures we follow. Anyone wanting a room must be in the Pheasant Run system. By this I mean, day of arrival/departure, credit card number, etc.

They provide me a list around February. From this I look at who is returning and who is requesting a room change. Nearly every change request seems to want an "A" wing room or a first floor room.

Unfortunately, there aren't enough of these rooms to accommodate everyone. Priority is given to those who take tables at the Show. Length of time as a member and prior year requests are also considered. However, not everyone can be accommodated. Remember, buyers will find the rooms that have good things to sell.

On an administrative note, annual dues are due January 1st. Don't miss being listed in the 2004 Membership Directory. Send the dues, \$15 per year or \$40 for three years, to Tom O'Key. Checks should be payable to MDCA.

On a closing note, I would like to focus on our membership. We would like to reach out to more new members. You can help. Please go out of your way to encourage non member collectors to come aboard. This will help our hobby grow and our Show succeed.

Herb

News From The Board

Your board is working two important issues for this next year.

First, we are working to fill several open seats on the board. There are four areas that we are reviewing to help our decision process as we identify our needs and review the candidates. The four areas are the membership and the directory, the communications and newsletter, the show and its promotion and general governance and finances. Our member directory takes much of our attention during the winter months and spring brings the 87 items in our show checklist. As you can imagine it takes a lot of planning and work to arrange our show week. We need more help to coordinate all the items, changes and activities that need attention.

Second, our lack of staff time to focus on promotion has resulted in reduced nonmember attendance the past two years. We are committed to turn this around and develop a more focused show communication plan in order to reach the potential audience. It is pleasing to see that the Chicago Tribune has interviewed several of our members and it has resulted in two nice articles within the past few months. It is obvious that our focus on cleaning up the show coordination has worked and we now must work on our outreach program and communication strategy.

Our financial position remains solid and this allows us to keep our membership and table fees at the current levels.

We have many projects in planning to enhance the show and membership and appreciate your input and support.



Left to Right: Rick Sandstrom, Tom O'Key, Jim Wierzba, Ed Wojciechowski

THE GRINCH WHO STOLE DECOYS

It is disappointing that I must report that we have had some trouble with decoy theft. Two recent instances of members having their treasures invaded serves as an important reminder to all of us. Don't forget the important inventory with documentation and pictures and a plan to insure the risks that you face with these precious treasures.

Please be alert for decoys that surface in the market and pay attention to your inventory.

CONDOLENCES

Our thoughts and prayers to family and friends of members who passed away.

John Delph Howard Martin Larry McCray

The M.D.C.A. Newsletter is published several times a year. We welcome comments, suggestions, and articles from our members. Send all materials for consideration to:

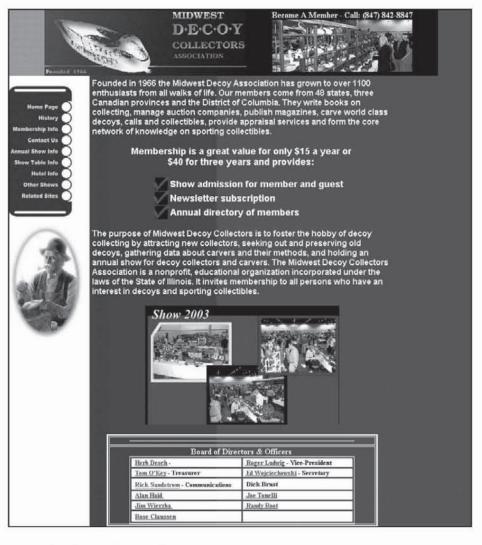
Rick Sandstrom • (319) 364-8556 1654 10th Street NW Cedar Rapids, IA 52405-1615







PHASE ONE ROLLOUT FOR OUR WEBSITE UPDATE



The first phase of our refresh included a revised layout with a new look and feel. Next, we will populate the pages with more calendar information, add more show pictures and additional links to related sites.

Our intention is to create a decoy gallery that will reference pictures that reflect the samples from all of the key regions. This seems to be of interest to many newer collectors. We will communicate as we begin our selection process and identify the candidate birds. Each year we will use our show theme to focus and generate pictures for display.

With outbound e-mail capability we will be able to send information to our members. This will help us communicate to our organization with better frequency and let you use our network to share information with our members.

Please take a look and share your ideas. We need your opinions and input.



MIDWEST D.E.C.O.Y COLLECTORS

Become A Member Call: (847) 842-8847

National Antique Decov & Sporting Collectibles Show

April 23 & 24, 2004 / April 29 & 30, 2005 anion: Phenoant Run Resort, St Charles, Illinois (800) 999-3319



Our annual show was started in 1966 by a group of dedicated collectors. The show has continued to grow along with the rising interest in decoys. carvings, sporting art and books, hunting and fishing collectibles and just about anything connected with the great outdoors. It's a show that antique dealers, carvers, sportsmen, nature enthusiasts and others who travel from all over the United States and Canada to attend.

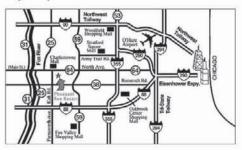


The show is held at the <u>Pheasant Run Resort in St. Charles, Illinois</u> in the large Mega Center of the hotel, Almost 400 display tables are filled with decoys and sporting collectibles. There is no telling whator who will show up! The doors open at 2:00pm on Friday and will close at 8:00pm that evening. The show will also be open from 9:00am to 3:00pm on Saturday.

Prior to the show, beginning as early as Tuesday and Wednesday nights, there will be room to room sales and trading throughout the hotel complex. Literally hundreds of rooms are open for viewing the myriad of items on display and learning from the experts about the finer points of decoys and sporting collectibles.

We welcome general public attendance at the show. There will also be raffle prizes and free appraisals, so bring along one of your favorite collectibles if you desire. Admission is \$5.00 at the door. Comejoin the fun! Hope to see you there!





Find your way to Pheasant Run Resort with quick and easy customized directions from MapQuast.

From O'Hare International Airport
Take 150 West to Route '99 South Exit south on Route '99 and continue to North Avenue (Route 64). Turn right
(wast) on North Avenue. The Resort is located 3 miles wast of Route '99 on North Avenue (Route 64) on the
south-ride of the street.

From Chicago
Tales 1.250 West to 1.88 West. Continue west on 1.88 to Famsworth (Kirk) North. Exit north on Famsworth
(Kirk) and continue to North Avenue (Roiste 64). Tim right (east) on North Avenue and continue approximately
1 mile. The Resort is located on the south side of the street.

From Chicago Midway

Take Chero Avenue North to 1-35 South. Get on 1-35 South and continue to 1-335 North. Exit onto 1-335 North and continue to 1-335 North. Exit onto 1-335 North and continue to Famawork (Kirk) North. Exit north on Famawork (Kirk) and continue to North Avenue and continue approximately 1 mile. The Resortic located on the south side of the street.

From the South
Tale: 1-24 North to 1-88 West Eart 1-88 West #Funaworth (Kirk Ed.) North and continue to North Avenue
(Route 64) Thun night (eart) on North Avenue and continue approximately 1 mile. The Resort is located on the
south-side of the street.

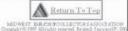
Takes 1-55 North to 1-355 North to 1-88 West. East 1-88 West at #Fam.owerft (Kirk Rd.) North and continue to North Avenue (Route 64). Turn ight (east) on North Avenue and continue approximately 1 mile. The Resort is located on the acusts and of the state.

From DuPage Airport
Take a right onto E aut. Boad. On North 1 mile. The Resort entrance is located on the Bast side of the street (right side) introuch of North Ave (Route 64).

St. Churles Victors Bureau

For more information about events and offerings in St. Churles, go to wave Vicios Charles com.















ORKING AT THE SHOW









Media Press Release

January 14, 2004

Midwest Decoy Collectors Association to host 39th Annual Convention Exhibitors from across the United States and Canada will be featured

What: The Midwest Decoy Collectors Association (MDCA) annual convention. A number of events of interest to the public will be held during this week including:

- Over 400 rooms open at Pheasant Run Resort for viewing, trading and networking
 - Early birds arrive Monday and display items grow daily throughout the week
- Guyette & Schmidt auction of decoys and related items
 Preview, Wednesday April 21, 7 p.m. 10 p.m.
 Auction, Thursday, April 22, 11 a.m. and Friday, April 23, 10 a.m.
 The auction house predicts that this auction may gross more than \$3 million.
- MDCA National Antique Decoy and Sporting Collectibles Show Friday, April 23, 2 pm – 8 pm and Saturday, April 24, 9 am – 3 pm Free appraisal service on Saturday, from 9 am – 1 pm Silent auction on Saturday, noon Admission \$5.00
- Special exhibit of Wisconsin decoys Saturday, April 24, 9 am – 3 pm
- Seminars on decoy collecting Saturday, April 24, 11:00 am
- National Duck Call Makers and Collectors of America call competition and convention
 Events occur throughout the week with members meetings, call demonstrations and judging
- Book signings by various authors and decoy experts

Why: The Midwest Decoy Collectors Association purpose is to promote and preserve the decoy as a functional art. This convention and show is a good opportunity for the novice or the experienced collector to begin or add to there collections and learn more about the decoy as functional folk art. Antique dealers will also find collectibles to add to their inventory. Decoys in all price ranges will be available for sale

When: April 19 - 24

Where: Pheasant Run Resort, 4051 East Main Street (Rte.64),

St. Charles, IL

Media Contacts: Donna Tonelli – 815.664.4580

Herb Desch - 312.337.7957

Additional Information: www.midwestdecoy.com

www.guyetteandschmidt.com

www.edecoy.com

Are you a Duck Hunter..Fisherman? Like the Country Look? Interested in Sporting Collectibles?

Come see what Midwest Decoy Collectors Assc. National 5-Day Convention has to offer!!!

The 39th
Annual Sporting Collectibles Show
April 23 & 24

Show hours: Friday 2PM-8PM Saturday 9AM-3PM

Free Appraisals Saturday 10AM-1PM

Room-to Room Trading
April 19-22
2 Day Decoy G & S Auction
April 22 & 23
Game Call Competition
April 24
Special Wisconsin Decoy Exhibit

New Collector Seminar



Admission \$5

Pheasant Run Resort Mega Center

4051 East Main (Rte 64), St Charles, IL Reservations: (800) 999-3319

Contact: Herb Desch * (312) 337-7957 * hedesch@ren.com * www.midwestdecoy.org Donna Tonelli * (815) 664-4580 * tonelli47@hotmail.com * www.edecoy.com





Peterson Trout



Crowell Goose



Crowell Shorebirds



Schoenheider Goose

Left: Reindahl Mallards

- Decoys are getting in many articles in Antiqueweek, etc.
- Chicago Tribune
 Outdoor Editor, Lew
 Freedman, did nice
 articles on members
 Roger Ludwig in
 November and Ron
 Koch in December
- · Check out our website
- · Send us your web links
- Update your contact information
- Send us your media contact info
- Help us get a DU TV Show on collecting
- Make your show reservations
- Make your table reservations now
- Renew your membership

FROM THE EDITOR

Decoy valuation is an important and interesting subject. I made 70 to 80 outreach calls this month and one subject that comes up consistently from new collectors is what to collect and how to value the birds. My advice is always the same. Collect what you like, make time to see many birds and buy good quality.

In the hope of starting a debate and getting some good input from our members I have started a listing of things that I consider when looking at something for the collection. Here is a list that seems a starting place:

- Maker
- Condition
- Structure
- Style/attitude
- Appeal
- Paint
- Rarity
- · Pairs/rigmates
- History
- Documentation and provenance
- Special interest

Is the list complete? Of course not, but it's a place to start. Next I started thinking about a scoring system and how to create a score. This is work in process and I look for

more input from our members to help. If we use a 1, 3, 6, 9 rating scale for each area, then we have an opportunity to rate the decoys.

Purpose is an important thought for our association's members to remember. When we talk with potential new members it is important to remember and communicate what makes Midwest Decoy Collector's Association special. For me it is simple. Our group has a great purpose and it provides us with the opportunity to meet and learn from a special group of people. Our members are diverse in many ways. The reasons for collecting are varied, locations are from all over North America and our group is gracious in it's willingness to share. The network that we join is active, committed and connected to both the decoys and the events associated with the hobby. It is pleasing to see that new clubs are growing across the country, that 2003 was an outstanding year for trading and sales and that 2004 has a great group of birds coming to auction.

Reach out and help us find more members. Be selfish! There are many decoys coming to market this year and that always means new opportunities for inventory turnover and upgrading. It will be a great year for all of us to enhance our collections and for the dealers to enjoy an active year. It will be a great year for new members to attend the show and to see and experience an outstanding lot of birds.

Volunteers needed.

There are many opportunities for members to be more involved in the activities.

- Web leader and content contributors needed.
- Yearly calendar project needs a leader.
- 3. Show setup needs help.
- 4. Media relations needs help
- Show promotion needs help.
- Show registration and checkin needs volunteers.
- Membership committee needs two more members.
- How to Collect seminar needs planning and event support.

- Appraisal team needs more members.
- Newsletter needs two more content contributors.

Number of collecting associations continues to grow. It is great to see the continued growth of clubs and associations across the country. There are many informative newsletters, monthly meetings and seminars on favorite birds.

Nominations are due for next years show display. Last years Mason display received much praise. We are looking for nominations for next years display and display leader. It's a great opportunity to share your passion and communicate the unique attributes of your favorites.

Members producing many great books. Don't miss the opportunity to talk with our author members.

They gain a significant amount of knowledge on their journey to create their books. Most of the special information comes to them after the book is published and is still in their heads.

Invite someone to the show. 2004 will be special.











SPECIAL INTEREST





OUR 2004 SHOW WILL BE A RECORD SETTER!

Midwest Decoy Collectors Association

312.337.7957

312.337.9679 fax

www.midwestdecoy.org • mdc@midwestdecoy.org

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